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# 3rd Quarter County Report

FY 2014/2015

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**Flagler County Board of County Commissioners  
 Analysis of Monthly Tourist Development Tax Collections  
 Fiscal Year 2010-11 Through 2014-15  
 (to Date)**

Prepared By: Financial Services Department

Month	Fiscal Year 2010-11		Change		Fiscal Year 2011-12		Change		Fiscal Year 2012-13		Change		Fiscal Year 2013-14		Change		Fiscal Year 2014-15		Change	
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
October	\$45,113		\$ 3,303	7.90%	\$72,490		\$ 27,377	60.68%	\$75,602		\$3,112	4.29%	\$87,503		\$11,900	15.74%	\$91,481		\$3,979	4.55%
November	51,081		9,878	23.97%	\$80,313		\$ 29,231	57.22%	\$75,705		(\$4,608)	-5.74%	\$92,058		\$16,353	21.60%	\$108,167		\$16,109	17.50%
December	42,756		(2,871)	-6.29%	\$73,076		\$ 30,319	70.91%	\$72,826		(\$250)	-0.34%	\$80,927		\$8,101	11.12%	\$87,147		\$6,220	7.69%
January	54,211		13,310	32.54%	\$69,713		\$ 15,502	28.60%	\$70,091		\$378	0.54%	\$82,743		\$12,652	18.05%	\$115,326		\$32,583	39.38%
February	62,275		15,208	32.31%	\$82,448		\$ 20,173	32.39%	\$103,054		\$20,605	24.99%	\$108,639		\$5,586	5.42%	\$118,732		\$10,092	9.29%
March	124,043		37,355	43.09%	\$145,946		\$ 21,904	17.66%	\$129,850		(\$16,096)	-11.03%	\$158,536		\$28,686	22.09%	\$191,669		\$33,133	20.90%
April	167,208		65,241	63.98%	\$205,861		\$ 38,653	23.12%	\$236,514		\$30,653	14.89%	\$234,908		(\$1,606)	-0.68%	\$268,542		\$33,634	14.32%
May	146,762		62,051	73.25%	\$168,483		\$ 21,720	14.80%	\$149,402		(\$19,081)	-11.33%	\$196,862		\$47,460	31.77%	\$198,906		\$2,044	1.04%
June	105,932		38,738	57.65%	\$118,228		\$ 12,296	11.61%	\$127,865		\$9,638	8.15%	\$149,053		\$21,187	16.57%				
July	157,948		42,433	36.73%	\$190,555		\$ 32,608	20.64%	\$206,746		\$16,190	8.50%	\$229,923		\$23,177	11.21%				
August	213,529		62,907	41.76%	\$230,128		\$ 16,599	7.77%	\$247,548		\$17,420	7.57%	\$269,928		\$22,380	9.04%				
September	105,691		26,140	32.86%	\$131,753		\$ 26,062	24.66%	\$157,032		\$25,279	19.19%	\$168,298		\$11,266	7.17%				
<b>Totals</b>	<b>\$1,276,550</b>		<b>\$ 373,693</b>	<b>41.39%</b>	<b>\$1,568,993</b>		<b>\$292,443</b>	<b>23%</b>	<b>\$1,652,235</b>		<b>\$83,241</b>	<b>5%</b>	<b>\$1,859,378</b>		<b>\$207,143</b>	<b>13%</b>	<b>\$1,179,970</b>		<b>\$137,794</b>	<b>13%</b>

The tourist development tax rate increased from 3% to 4% effective December 1, 2010.

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Summary of Tourist Development Tax Accounts  
FY2014-2015  
Prepared by: BCC Financial Services Department

		Summary 100%	Cap Improvement 22.50% Fund 109	Promo Activities 66.25% Fund 110	Beach Improvement 11.25% Fund 111
<b><u>Summary of Cash Balances</u></b>					
<b>Beginning Balance</b>	<b>10/1/2013</b>	\$ 3,655,621.10	\$ 1,145,879.51	\$ 1,363,862.08	\$ 1,145,879.51
	TDC Taxes 13/14	1,859,377.56	410,178.70	1,230,536.06	218,662.80
	Interest Revenue 13/14	3,641.94	1,057.40	1,843.98	740.56
	Expenditures	(1,272,977.76)	(360,692.63)	(911,650.16)	(634.97)
<b>Ending Balance</b>	<b>9/30/2014</b>	<b>\$ 4,245,662.84</b>	<b>\$ 1,196,422.98</b>	<b>\$ 1,684,591.96</b>	<b>\$ 1,364,647.90</b>
<b>Beginning Balance</b>	<b>10/1/2014</b>	\$ 4,245,662.84	\$ 1,196,422.98	\$ 1,684,591.96	\$ 1,364,647.90
	Collected 14/15	1,179,970.16	254,519.55	803,323.69	122,126.92
	Interest 14/15	10,470.41	6,282.57	2,391.68	1,796.16
	Disbursements	(1,065,033.20)	(163,620.76)	(901,008.27)	(404.17)
<b>Ending Balance</b>	<b>6/30/2015</b>	<b>\$ 4,371,070.21</b>	<b>\$ 1,293,604.34</b>	<b>\$ 1,589,299.06</b>	<b>\$ 1,488,166.81</b>
	Committed	176,310.48	343,370.00	(167,059.52)	-
	Available Cash	<b>\$ 4,547,380.69</b>	<b>\$ 1,636,974.34</b>	<b>\$ 1,422,239.54</b>	<b>\$ 1,488,166.81</b>
<b><u>Summary of committed funds</u></b>					
<b>Prior Years</b>	Old committed	663,445.00	\$ 660,445.00	\$ 3,000.00	\$ -
	14/15 Disbursements	(309,739.28)	(312,739.28)	3,000.00	-
	Old committed	<b>\$ 347,705.72</b>	<b>\$ 347,705.72</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Current Year</b>	14/15 Commitments	1,172,450.00	\$ 1,800.00	\$ 1,170,000.00	\$ 650.00
	14/15 Disbursements	(902,293.92)	(881.48)	(901,008.27)	(404.17)
	Current committed	<b>\$ 270,156.08</b>	<b>\$ 918.52</b>	<b>\$ 268,991.73</b>	<b>\$ 245.83</b>

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Analysis of Revenues and Expenditures Within the Tourist Development Capital Project Fund 109

FY2014-2015

Prepared by: BCC Financial Services Department

Account	Description	Budget	Actual	Encumbrances	Balance
<b>REVENUES AND OTHER SOURCES</b>					
109-0000-312.10-00	Sales, Use and Fuel Taxes / Tourist Development	\$ 350,000.00	\$ 254,519.55		\$ 95,480.45
109-0000-361.10-00	Interest Earnings / Interest-MMIA & Investmts	\$ 3,000.00	\$ (5,483.90)		\$ 8,483.90
109-0000-361.30-00	Interest Earnings / FAIR VALUE OF INVESTMENTS	\$ -	\$ 11,766.47		\$ (11,766.47)
109-0000-398.00-00	Other Uses / 5% STATUTORY REV REDUCTN	\$ (17,500.00)	\$ -		\$ (17,500.00)
<b>TOTAL REVENUE AND OTHER SOURCES</b>		<u>\$ 335,500.00</u>	<u>\$ 260,802.12</u>		<u>\$ 74,697.88</u>
<b>EXPENDITURES</b>					
109-4600-581.91-10	Interfund Transfer / Interfund Transfer	\$ 328,370.00	\$ -	\$ 178,370.00	\$ 150,000.00
109-4700-573.81-05	Grants/Aid/Contributions / AID TO OTHER GOVTS	\$ 493,370.00	\$ 150,000.00	\$ 165,000.00	\$ 178,370.00
109-4700-573.82-53	Grants and Aids / OTHER ENTITIES	\$ 1,273,450.00	\$ 12,739.28		\$ 1,260,710.72
109-4700-575.31-10	Operating Expenses / Professional Services	\$ 1,500.00	\$ 715.28		\$ 784.72
109-4700-575.34-10	Operating Expenses / Other Contracted Services	\$ -	\$ -		\$ -
109-4700-575.34-20	Operating Expenses / Governmental Services	\$ -	\$ -		\$ -
109-4700-575.46-10	Operating Expenses / Bldging/Equipt Repairs	\$ -	\$ -		\$ -
109-4700-575.49-18	Operating Expenses / BANK ANALYSIS FEES	\$ 300.00	\$ 166.20		\$ 133.80
109-4700-575.62-10	Capital Outlay / Buildings				\$ -
<b>TOTAL EXPENDITURES</b>		<u>\$ 2,096,990.00</u>	<u>\$ 163,620.76</u>	<u>\$ 343,370.00</u>	<u>\$ 1,589,999.24</u>
<b>EXCESS OF REVENUE OVER/UNDER EXPENDITURES</b>		\$ (1,761,490.00)	\$ 97,181.36		\$ (1,515,301.36)
109-0000-399.00-00	Other Uses / Cash Carry Forward	\$ 1,761,490.00	\$ 1,196,422.98		\$ 565,067.02
<b>ENDING FUND BALANCE</b>		<u>\$ -</u>	<u>\$ 1,293,604.34</u>		<u>\$ (950,234.34)</u>

## Fund 109 Open Grant Financial

	Sum of Award Amount	Sum of Reimbursement Amount	Sum of Balance
<b>FY06/07</b>			
<b>Flagler Parks and Rec</b>			
PPP-Local Match for museum exhibit	\$28,370.00		\$28,370.00
<b>FY11/12</b>			
<b>Flagler Co BOCC</b>			
Princess Place Preserve Rehab	\$150,000.00		\$150,000.00
<b>FY13/14</b>			
<b>Flagler Beach Historical Museum</b>			
FY14/15 Operational Support	\$5,000.00	\$1,891.84	\$3,108.16
<b>Flagler Co Historical Society</b>			
FY14/15 Operational Support	\$2,830.00	\$2,198.06	\$631.94
<b>PC Historical Society</b>			
FY14/15 Operational Support	\$4,245.00	\$3,649.38	\$595.62
<b>Town of Beverly Beach</b>			
Walkover Renovation	\$15,000.00		\$15,000.00
<b>Town of Marineland</b>			
Marina Phase 2	\$150,000.00		\$150,000.00
<b>Grand Total</b>	<b>\$355,445.00</b>	<b>\$7,739.28</b>	<b>\$347,705.72</b>

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*Palm Coast Parks and Recreation*

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305 Palm Coast Parkway, NE  
Palm Coast, FL 32137  
[www.palmcoastgov.com](http://www.palmcoastgov.com)  
[www.discoverpalmcoast.com](http://www.discoverpalmcoast.com)

Craig M. Coffey, County Administrator  
Flagler County Board of County Commissioners  
1769 E. Moody Boulevard  
Building 2  
Bunnell, FL 32110

Dear Mr. Coffey,

As required per the Inter-local Agreement between Flagler County and the City of Palm Coast for funding received through the Tourist Development Council Fund 109 Grant, please find attached the report for events held at the Indian Trails Sports Complex.

The grant funds received in 2011 and 2014 were used to construct and renovate a total of 6 multi-purpose fields (4 in 2011 and 2 in 2014), thus creating a venue for larger, more diverse sporting events, attracting visitors to our community.

The report will detail some of the events and the estimated fiscal impact to our community.

Sincerely,

Luanne Santangelo, Director  
Palm Coast Parks and Recreation

### **In the Beginning – “Act 1”**

With any play, one must first have an understanding of where the story begins to appreciate the progress and the intended conclusion. “Act 1” of the expansion of the Indian Trails Sports Complex began in 2010 with a conversation. The scene is the City-owned golf club. The cast includes representatives of City Administration and the local lacrosse organization. The tone is amicable, but the topic, concerning to City leadership. The conversation centers on the relocation of a long-standing lacrosse event to a neighboring community. Underneath, the tone of the lacrosse representatives leads City representatives to the conclusion that the organization felt that the neighboring community was better equipped to handle the growth of their event; that, put bluntly, the lacrosse representatives felt that this community had the number of fields required to handle the increased team participation.

While no promises were made, City Administration exits with a plan already forming of how to retain this event and bring others to the community. What followed were excited conversations among city staff of the potential economic impact we could bring to our local businesses supporting the initiative to focus economic development on our small business community...

### **“Act 2”**

The year is now 2011 and the conversation among the cast of City Administration is focused on the strategic economic development plan *Prosperity 2021*. The Plan identifies “Sporting Events Attraction/Marketing” as a key strategy to support our local business community. (“Flash-back” to conversation at Palm Harbor Golf Club...)

As we continue with Scene 2, we see the cast begin to form the partnerships with Flagler Schools and the Flagler County Tourist Development Council to bring this plan to fruition. As support grows, there are smiles and handshakes as pictures of dollars signs from the ringing cash registers at our hotels, restaurants, and shopping centers etc. come into view. The vision continues to grow as pictures of larger, more prestigious events are brought to our community.

The formal renovation/redevelopment plan is created and the stage is set for the expansion of Indian Trails Sports Complex (ITSC).

### **“Act 3”**

Late 2011, the scene is the Indian Trails Sports Complex, the cast includes participants on teams from across the state of Florida participating in the first event, the Lotto Invitational Soccer Tournament, to take place on the newly constructed athletic fields at the Indian Trails Sports Complex.

As Scene 3 comes to a close, a montage of pictures flash across the stage of the 44 events held from October of 2011 through September of 2014 at the Indian Trails Sports Complex. License plates from Florida, Georgia, Louisiana, Oregon, Pennsylvania, Connecticut, South Carolina and beyond are included representing only a fraction of the states who have had teams play on these new fields. An airplane flashes representing the international teams from the United Kingdom that travelled “across the pond” to Palm Coast and the Indian Trails Sports Complex. Our local business community rejoices as they reap the benefits of over 135,000 visitors spending upwards of \$10M in ours and surrounding communities.

### **Here We Go Again – “Act 1”**

Winter/Spring 2014, City Administration studies the request of event hosts to consider a second expansion at Indian Trails Sports Complex to increase the number of fields from 8 to 10.

City staff diligently prepares a second grant application to submit for consideration by the Tourist Development Council.

On May 21 the scene is the TDC Board meeting, the project is presented to Members who unanimously support the project and forward their recommendation to the Flagler County Board of County Commissioners (BOCC).

On June 16 the project is presented to the BOCC. The filled Commission Chambers is quiet as the Board hears the recommendation from the Tourist Development Council to fund \$150,000.00 from Fund 109 Capital Improvements/Public Tourism Infrastructure Funding to the City of Palm Coast for the Indian Trails Sports Complex Field Expansion.

The crowd cheers, balloons are released and confetti flies as the Board unanimously funds the expansion project (o.k., no crowd or cheers or balloons or confetti, but the City representative at the meeting, was dancing exuberantly...inside.)

### **“Act 2”**

The construction project begins in June of 2014. The cast of the Palm Coast Public Works Department works diligently to complete construction. In less than 2 months the project is done with nothing left but the grass to grow. These talented crew members prepared the area by grading and leveling the surface; they installed drainage, installed irrigation and laid sod.

### **“Ending”**

The vision was to support our local business community. The results have exceeded expectations with more prestigious, diverse events being held. Both “acts” of this project, coupled with the existing outdoor recreational amenities, has positioned our community as a “destination” for event coordinators when searching for locations to host athletic tournaments.

### **Cost of Construction**

The 2 additional athletic fields were constructed with in-house labor provided by the City of Palm Coast Public Works Department. The man-hours invested totaled 1,632 at a cost of \$40,800. Total cost of supplies for the Project totaled a little over \$197,000 for a total of \$237,800 or \$118,900 per field. (2 fields total)

### **Field Management**

The current Memorandum of Understanding between Flagler Schools and the City of Palm Coast was amended to include the additional fields.

Tournaments and athletic competitions are scheduled upon request following the established permitting process and the Special Event procedures of the City of Palm Coast.

### Annual Report of Tourism Events

Per the agreement for receipt of grant funding, the City is required to host 2 tourism sporting events annually. From January 1, 2014 through December 31, 2014 there have been 22 athletic tournaments held at the Indian Trails Sports Complex. These events brought 20,229 event participants and 50,573 spectators for a total of 70,802 visitors to our community. The estimated economic impact of the visitor spending in our community is over \$5.1M.

The events hosted at ITSC include:

#### **January 1-December 31, 2014** *(New events held at the Indian Trails Sports Complex)*

- January 2-5 & July 10-11      ***J4K Goalie Camp*** – United Kingdom based company hosted this soccer goalie training camp hosting 36 attendees from the region during their first camp and 25 from the region during their second camp.
- January 10-12      **PDA Girls Invitational Soccer Tournament** – 2 teams from New Jersey travelled to Palm Coast to participate in this mini-tournament playing against our local girls’ soccer club. The New Jersey PDA Team was ranked the #1 team in the nation and includes 3 players from the US Women’s National Team.
- January 11-12      ***Olympic Development Academy*** – As presented by Tournament Host, PDA Florida, “This past weekend was a smashing success with both the ODP event and PDA’s Girls Invitational which included two PDA teams from New Jersey. We had 366 players w/ families in for two days (Sat & Sun) for ODP along with 19 coaches. We also had 36 players in from NJ for our Girls Invitational event along with their parents. **We generated an estimated 672 room nights this past weekend between ODP and our teams from PDA New Jersey!**”
- January 18-19      **Team Florida Elite Lacrosse Tournament** – 40 teams from north Florida kick-off the High School Lacrosse season here in Palm Coast at this annual event.
- January 25-26      **Florida Flag Football League** – 21 adult teams from across Florida begin the season at this kick-off event. ITSC was selected as the first event of the league due to the quality of the fields. Teams from Miami to Jacksonville participated. The host of the event continues to compare ITSC to those at the professional football stadium in Miami, and guess who continues to win – ITSC!!!
- Feb. 28-March 2      **PDA Girls Soccer** – Teams from New Jersey travelled to Palm Coast again for “Spring Training.”
- March 29-30      **State Soccer Tournament hosted by PDA Florida** – 60 teams from the state of Florida participated in this championship tournament. With an estimated 18 participants per team, we calculate that the community saw over 3,000 visitors accounting for approximately \$150,000 in visitor spending.
- April 12-13      **Team Florida Lacrosse Crossover Event** – 20 teams from north Florida participated.

- May 3-4            **State Soccer Round of 16 Tournament hosted by PDA Florida** – 64 teams from the state of Florida participated in this championship tournament. With an estimated 18 participants per team, we calculate that the community saw over 3,500 visitors accounting for approximately \$350,000 in visitor spending.
- May 10-11        **Team Florida Lacrosse Summer Showcase** – 350 lacrosse players from across the state of Florida participated in this college showcase. Players have the opportunity to compete in front of college recruiters showcasing their individual skill in the sport of lacrosse.
- May 17-18        **Dual League Soccer Championship** – 22 teams participated in this local event showcasing the talents of teams in two different soccer organizations.
- June 13-15        ***Team Florida Father’s Day Lacrosse Tournament*** – 155 teams, 30 additional teams from the previous year, visited from across the Southeastern part of the United States. Teams travelled from Georgia, Louisiana and South Carolina to participate in this premier tournament. With 22 participants per team we calculate over 11,000 visitors with an estimated \$1M in visitor spending.
- June 21-22        **PDA 3 v 3 Soccer Tournament** – 100 teams for across the state.
- June 28-29        ***Florida Flag Football League State Championship*** – 21 adult teams from across Florida end their season at the State Championships at ITSC. In conjunction with this event, the League hosted a “Hall of Fame” Dinner at the Palm Coast Community Center.
- Sept. 13-14        **Region B Premier League Soccer Tournament** – Hosted by PDA Florida with teams from Central Florida participating.
- October 4            ***MCC Sports Soccer Tournament*** – First time event at the ITSC, MCC Sports hosted this event with 30 teams participating.
- October 10-11     **PDA Fall Classic** – Annual event hosted by PDA Florida Soccer Club.
- October 18-19     **Pumpkin Shoot-Out Lacrosse Tournament** – Annual event hosted by Team Florida Lacrosse.
- Nov. 8-9            **Veteran’s Day Lacrosse Tournament** – Annual event hosted by Team Florida Lacrosse. This event continues to grow each year.
- December 6-7     ***USA Rugby Women’s National Championship hosted by the American Collegiate Rugby Association*** – Word of mouth is a powerful tool. When fields typically used for this championship event were going to be under renovation, the representative of ACRA sought advice on where to move the tournament. The women’s soccer coach at the University of Florida, who visited the fields at ITSC several times, told the representative to move the event to Palm Coast. On December 6-7 eight teams representing colleges and universities from the northeast and mid-west descended on Palm Coast to crown champions in Division

I and Division II play. Streamed world-wide, the ladies of Penn State University ran over challenger Norwich University to secure the D-I Championship; and in a lop-sided game, Notre Dame College was crowned D-II champion over Winona University.

Dec. 31-Jan. 2

***National Premier League Soccer Showcase*** – As stated on the NPL website, “US Club Soccer held the first NPL Showcase for girls in Palm Coast, Fla. 58 top U-15 through U-17 NPL girl’s teams rang in the New Year with quality competition. The NPL Showcase provided a collegiate recruiting opportunity with full-length games pitting elite teams from different regions of the country against each other – a valuable experience for college coaches to see players in new environments.”



Date	Event	Tournament Name & Host	# of Teams	Participants per Team	Total Participants	Event Spectators 2.5 x Total Participants	Estimated Economic Impact
<b>January 2014</b>							
Jan. 2-5	J4K Goalie Camp	PDA Florida	1	36	36	90	\$11,136
Jan. 10-12	PDA Girls Soccer Tournament	PDA Florida	6	14	84	210	\$11,587
Jan. 11-12	Olympic Development Academy	PDA Florida	1	366	366	915	\$113,211
Jan. 18-19	MLK Elite Lacrosse Kick-Off	Team Florida Lacrosse	40	22	880	2,200	\$272,202
Jan. 25-26	Florida Flag Football Adult Tournament	Florida Flag Football League	21	12	252	630	\$77,949
Jan. 23-31	USTA Men's Futures Tournament	Kemper Sports Management	1	102	102	255	\$31,551
<b>February</b>							
Feb. 28-Mar. 2	PDA Girls Soccer (NJ)	PDA Florida & PDA NJ	2	18	36	54	\$15,048
<b>March</b>							
Mar. 29-30	State Cup Soccer	PDA Florida	60	18	1080	2,700	\$334,066
<b>April</b>							
April 12-13	Florida Lacrosse League Crossover	Team Florida Lacrosse	20	22	440	1,100	\$4,884
April 19	Flagler Sheriff's PAL - 5K	FCSO - PAL	1	225	225	338	\$0
<b>May</b>							
May 3	Arbor Day 5K Root Run	COPC	1	150	150	225	\$0
May 3-4	Round of 16 Soccer	PDA Florida	64	18	1152	2,880	\$356,337
May 10-11	Team Florida Elite Lacrosse Summer Showcase	Team Florida	1	350	350	875	\$108,262
May 17-18	Dual League Soccer Championship	PDA Florida	22	18	396	990	\$122,491
<b>June</b>							
June 13-15	Father's Day Lacrosse Tournament	Team Florida Lacrosse	155	22	3410	8,525	\$1,054,781
June 21-22	3v3 Soccer Tournament	PDA Florida	101	7	707	1,768	\$218,689
June 28-29	Flag Football - State Championship	Florida Flag Football League	21	12	252	630	\$77,949
<b>July</b>							
July 10-11	J4K Goalie Camp	PDA Florida	1	25	25	63	\$7,733
<b>August</b>							
<b>September</b>							
Sept. 13-14	Region B Premier League	PDA Florida	74	18	1332	3330	\$412,014
Sept. 20-21	Gymnastics Meet (new)	PC Gymnastics	1	190	190	475	\$58,771
<b>October 2014</b>							
Oct. 4	Girls Lacrosse Tournament	MCC Sports, Inc.	30	18	540	1350	\$167,033
Oct. 4-5	Gymnastics Meet	PC Gymnastics	1	350	350	875	\$108,262
Oct. 12	Pink Army 5K Run/Walk	PCP&R and FHF	1	905	905	453	\$0
Oct. 10-11	PDA Fall Classic	PDA Florida	140	14	1960	4900	\$606,267
Oct. 18-19	Pumpkin Shoot Out Lacrosse Tournament	Team Florida Lacrosse	44	16	704	1760	\$217,761
<b>November</b>							
Nov. 8-9	Veteran's Day Lacrosse Tournament	Team Florida Lacrosse	108	22	2376	5940	\$734,944
Nov. 27	Feet to Feast 5k/15k Run	COPC	1	433	433	1082.5	\$133,936
<b>December</b>							
Dec. 6-7	National Rugby Championships	USA Rugby and ACRA -100% out of state	8	22	176	440	\$73,568
Dec. 31-Jan 2	PDA Girls Soccer Showcase	PDA Florida	60	22	1320	3300	\$102,564
					20,229	50,573	70,802

**Assumptions**

- #1 74% of total families were visitors traveling to Palm Coast (NASC Mean)
- #2 Each family stayed two nights at a local hotel (Friday & Saturday)
- #3 Average hotel room rate = \$80/night (no tax)
- #4 Average cost of meals/day/family of 3.5 members = \$105/day\*
- #5 Average gas purchase = \$48 (1 full tank of gas on arrival day + purchase of 1/2 tank of gas on day of departure\*\*)

\*Breakfast=\$5/person; Lunch=\$10/person; Dinner=\$15/person (includes tip but no tax)

\*\*13 gallons x \$3.70/gallon

**Total Estimated Economic Impact**

**Estimated Bed Tax** \$217,320  
**Estimated Sales Tax** \$380,310

Analysis of Revenues and Expenditures Within the Tourist Development Beach Restoration Maintenance Fund 111

FY2014-2015

Prepared by: BCC Financial Services Department

Account	Description	Budget	Actual	Encumbrances	Balance
<b>REVENUES AND OTHER SOURCES</b>					
111-0000-312.10-00	Sales, Use and Fuel Taxes / Tourist Development	\$ 168,000.00	\$ 122,126.92		\$ 45,873.08
111-0000-334.39-01	Physical Environment / Beach Restoration Project	\$ -	\$ -		\$ -
111-0000-361.10-00	Interest Earnings / Interest-MMIA & Investmts	\$ 1,200.00	\$ (2,276.86)		\$ 3,476.86
111-0000-361.30-00	Interest Earnings / FAIR VALUE OF INVESTMENTS	\$ -	\$ 4,073.02		\$ (4,073.02)
111-0000-398.00-00	Other Uses / 5% STATUTORY REV REDUCTN	\$ (8,400.00)	\$ -		\$ (8,400.00)
	<b>TOTAL REVENUE AND OTHER SOURCES</b>	<u>\$ 160,800.00</u>	<u>\$ 123,923.08</u>		<u>\$ 36,876.92</u>
<b>EXPENDITURES</b>					
111-4700-537.31-10	Operating Expenses / Professional Services	\$ 400.00	\$ 341.85		\$ 58.15
111-4700-537.34-10	Operating Expenses / Other Contracted Services	\$949,651	\$ -		\$ 949,651.00
111-4700-537.49-18	Operating Expenses / BANK ANALYSIS FEES	\$ 250.00	\$ 62.32		\$ 187.68
111-4700-537.81-20	Grants/Aid/Contributions / Aid to other government:	\$ -	\$ -		\$ -
111-6010-572.62-10	Capital Outlay / Buildings	\$ -	\$ -		\$ -
	<b>TOTAL EXPENDITURES</b>	<u>\$ 950,301.00</u>	<u>\$ 404.17</u>	<u>\$ -</u>	<u>\$ 949,896.83</u>
	<b>EXCESS OF REVENUE OVER/UNDER EXPENDITURES</b>	\$ (789,501.00)	\$ 123,518.91		\$ (913,019.91)
111-0000-399.00-00	Other Uses / Cash Carry Forward	\$ 789,501.00	\$ 1,614,647.90		\$ (825,146.90)
	<b>ENDING FUND BALANCE</b>	<u>\$ -</u>	<u>\$ 1,738,166.81</u>		<u>\$ (1,738,166.81)</u>

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Analysis of Revenues and Expenditures Within the Tourist Development Promotions Advertising Fund 110

FY2014-2015

Prepared by: BCC Financial Services Department

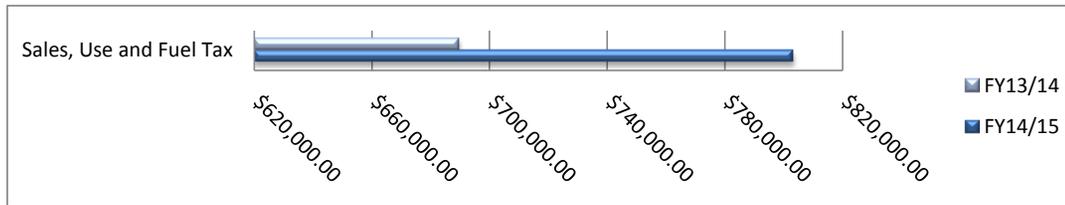
Account	Description	Budget	Actual	Encumbrances	Balance
<b>REVENUES AND OTHER SOURCES</b>					
110-0000-312.10-00	Sales, Use and Fuel Taxes / Tourist Development	\$ 1,105,000.00	\$ 803,323.69		\$ 301,676.31
110-0000-361.10-00	Interest Earnings / Interest-MMIA & Investmts	\$ 2,000.00	\$ (3,255.95)		\$ 5,255.95
110-0000-361.30-00	Interest Earnings / FAIR VALUE OF INVESTMENTS	\$ -	\$ 5,647.63		\$ (5,647.63)
110-0000-398.00-00	Other Uses / 5% STATUTORY REV REDUCTN	\$ (55,250.00)	\$ -		\$ (55,250.00)
<b>TOTAL REVENUE AND OTHER SOURCES</b>		<b>\$ 1,051,750.00</b>	<b>\$ 805,715.37</b>		<b>\$ 246,034.63</b>
<b>EXPENDITURES</b>					
110-4700-559.31-10	Operating Expenses / Professional Services	\$ 450.00	\$ 475.28		\$ (25.28)
110-4700-559.34-20	Operating Expenses / Governmental Services	\$ 15,000.00	\$ -		\$ 15,000.00
110-4700-559.41-10	Operating Expenses / Communications Recurring	\$ 400.00	\$ -		\$ 400.00
110-4700-559.42-01	FREIGHT & POSTAGE / POSTAGE	\$ 650.00	\$ 0.48		\$ 649.52
110-4700-559.46-30	Operating Expenses / Maintenance Agreements	\$ -	\$ 9,750.00	\$ 3,250.00	\$ (13,000.00)
110-4700-559.48-10	Operating Expenses / Promotional Activities	\$ 1,740,417.00	\$ 546,419.85	\$ 105,000.00	\$ 1,088,997.15
110-4700-559.48-11	Operating Expenses / Promotional-FC Chamber	\$ 304,533.00	\$ 209,165.48	\$ 58,809.52	\$ 36,558.00
110-4700-559.48-45	Operating Expenses / PROMOTIONAL-DISCRETIONARY	\$ 165,000.00	\$ 109,084.85		\$ 55,915.15
110-4700-559.49-18	Operating Expenses / BANK ANALYSIS FEES	\$ 500.00	\$ 149.58		\$ 350.42
110-4700-559.51-10	Operating Expenses / Office Supplies	\$ -	\$ 16.99		\$ (16.99)
110-4700-559.51-11	Operating Expenses / Office Equipt	\$ -	\$ 1,045.54		\$ (1,045.54)
110-4700-559.52-10	Operating Expenses / Gas, Oil & Lubricants	\$ -	\$ 199.07		\$ (199.07)
110-4700-559.52-12	Operating Expenses / Other Operating Expenses	\$ 200.00	\$ 214.15		\$ (14.15)
110-4700-559.64-10	Capital Outlay / Equipment	\$ 24,600.00	\$ 24,487.00		\$ 113.00
<b>TOTAL EXPENDITURES</b>		<b>\$ 2,251,750.00</b>	<b>\$ 901,008.27</b>	<b>\$ 167,059.52</b>	<b>\$ 1,183,682.21</b>
<b>EXCESS OF REVENUE OVER/UNDER EXPENDITURES</b>		<b>\$ (1,200,000.00)</b>	<b>\$ (95,292.90)</b>		<b>\$ (1,104,707.10)</b>
110-0000-399.00-00	Other Uses / Cash Carry Forward	\$ 1,200,000.00	\$ 1,684,591.96		\$ (484,591.96)
<b>ENDING FUND BALANCE</b>		<b>\$ -</b>	<b>\$ 1,589,299.06</b>		<b>\$ (1,589,299.06)</b>

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## FY 14/15 FUND 110 FINANCIAL SUMMARY REPORT Thru June 30, 2015

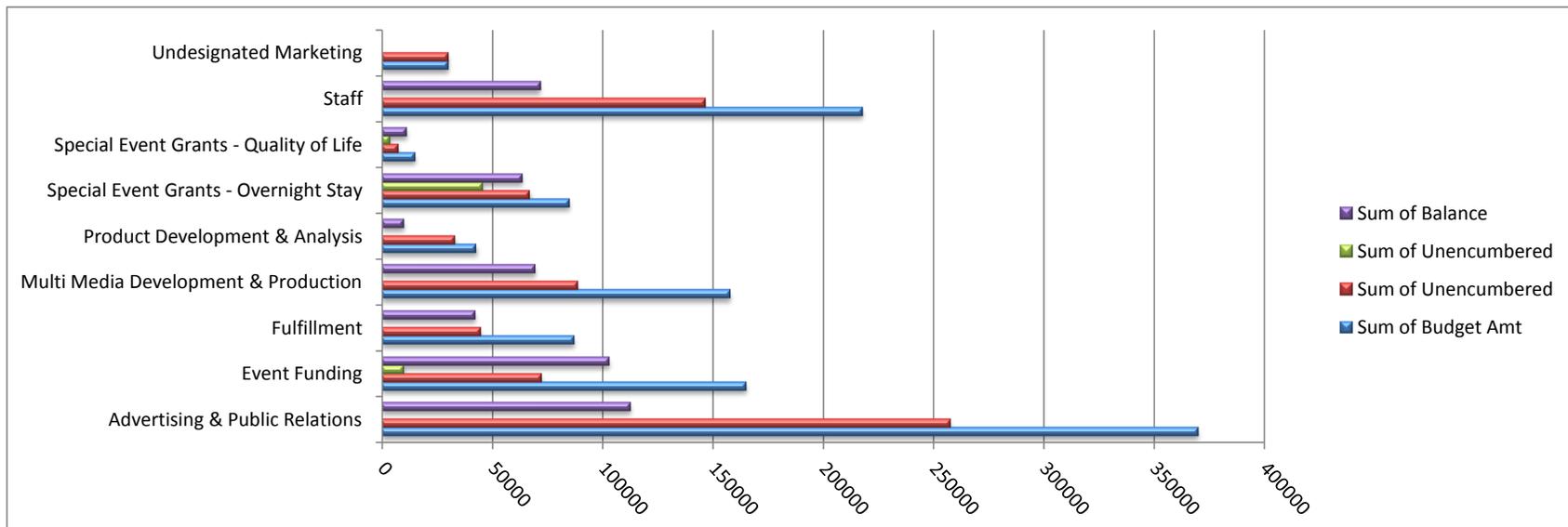
### REVENUE

	FY2013-14	FY2014-15
OCTOBER THRU MAY	\$ 689,712.19	\$ 803,323.69



### CHAMBER BUDGET

	Sum of Budget Amt	Sum of Unencumbered	Sum of Amt Spent / Encumbered	Sum of Balance
Advertising & Public Relations	\$369,892		\$298,139.55	\$71,753
Multi Media Development & Production	\$157,900		\$93,317.59	\$64,582
Product Development & Analysis	\$42,675		\$35,060.41	\$7,615
Special Event Grants - Overnight Stay	\$85,000	\$45,351	\$125,000.00	\$5,351
Special Event Grants - Quality of Life	\$15,000	\$3,689	\$16,500.00	\$2,189
Undesignated Marketing	\$30,000		\$29,868.02	\$132
Staff	\$217,783		\$161,683.90	\$56,099
Fulfillment	\$86,750		\$51,898.67	\$34,851
Event Funding	\$165,000	\$10,437	\$166,750.00	\$8,687
<b>Grand Total</b>	<b>\$1,170,000.00</b>	<b>\$59,476.92</b>	<b>\$978,218.14</b>	<b>\$251,258.78</b>



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# Overnight Stay Encumbrances & Fund Availability

Fiscal Year		FY14/15		
		Sum of Award Amount	Sum of Reimbursement Amount	Sum of Balance
<b>110 - Overnight Stay</b>				
<b>2014 09 - 2015 06</b>				
	2014-2015 Auditorium Season	\$10,000.00	\$0.00	\$10,000.00
<b>2014 09 25 - 28</b>				
	FY14-15 8th Maya at Playa	\$10,000.00	\$10,000.00	\$0.00
<b>2014 10 10 - 12</b>				
	2014 PDA Fall Classic	\$7,500.00	\$7,500.00	\$0.00
*	<b>2014 10 11</b>			
	FY14-15 Corvettes at the Beach	\$5,000.00	\$4,845.50	\$154.50
<b>2014 10 18-19</b>				
	2014 Pumpkin Shootout	\$7,500.00	\$7,500.00	\$0.00
<b>2014 11 08 - 09</b>				
	2014 Veteran's Day Invite	\$7,500.00	\$7,500.00	\$0.00
*	<b>2014 12 04 - 07 or 11 - 14</b>			
	2014 Marineland Military Support	\$2,500.00	\$2,169.61	\$330.39
<b>2014 12 31 - 2015 01 02</b>				
	2014 PDA NPL Showcase	\$10,000.00	\$10,000.00	\$0.00
<b>2015 01 10-11</b>				
	2015 JU Lacrosse Preview	\$7,500.00	\$7,500.00	\$0.00
*	<b>2015 01 22 - 02 01</b>			
	2015 USTA Pro Circuit Tournament	\$10,000.00	\$7,500.00	\$2,500.00
*	<b>2015 02 06-08</b>			
	Birds of a Feather Festival	\$5,000.00	\$2,500.00	\$2,500.00
<b>2015 03 27-29</b>				
	Rockin' the Runways - Wings II	\$10,000.00	\$10,000.00	\$0.00
<b>2015 03 30-04 03, 04 06-10</b>				
	2015 Primary Care Conference	\$10,000.00	\$10,000.00	\$0.00
<b>2015 04 12</b>				
	Cycle Flagler 2015	\$2,500.00	\$2,500.00	\$0.00
<b>2015 06 13-15</b>				
	2015 Father's Day Invitational	\$10,000.00	\$0.00	\$10,000.00
<b>2015 09 17 - 20</b>				
	9th Annual Maya at the Playa	\$5,351.34		\$5,351.34
<b>2015 10 09 - 11</b>				
	FY15-16 Corvettes at the Beach	\$7,500.00	\$0.00	\$7,500.00
<b>2016 01 15 - 17</b>				
	2016 Flagler Film Festival	\$2,500.00	\$0.00	\$2,500.00
<b>Grand Total</b>		<b>\$130,351.34</b>	<b>\$89,515.11</b>	<b>\$40,836.23</b>

Budget FY14/15	\$85,000.00
Encumbered FY14/15	\$130,351.34
	<u>-\$45,351.34</u>
Replenish Unencumbered Funds*	\$45,351.34
<b>Available Balance for FY14/15</b>	<b>\$0.00</b>

## Overnight Stay Funds Unencumbered Report

	Sum of Balance
<b>FY12/13</b>	
<b>FL Flag Football Tournament 2013</b>	
partial reimbursement \$2753.27	\$7,246.73
<b>FY13-14 2013 GIS Cup</b>	
\$7500 partial reimbursement	\$2,500.00
<b>Starlight Half Marathon &amp; 5k 2013</b>	
No reimbursement requested	\$2,500.00
<b>FY13/14</b>	
<b>1/2 &amp; 1 Mile Guinness Longboard 2014</b>	
No reimbursement requested	\$7,500.00
<b>FY13-14 FL Flag Football</b>	
\$7500 partial reimbursement - 225 room nights not achieved	\$2,500.00
<b>Palm Coast Half Marathon 2014</b>	
No reimbursement requested	\$10,000.00
<b>Spoonbills &amp; Sprockets 2014</b>	
\$2380.28 partial reimbursement	\$119.72
<b>USSSA FL Junior Golf Tour 2014</b>	
No reimbursement requested	\$2,500.00
<b>Wings Over Flagler 2014</b>	
\$5000 partial reimbursement - did not use "tag line" in advertising	\$5,000.00
<b>FY14/15</b>	
<b>2014 Marineland Military Support</b>	
qualified for partial reimbursement of \$2169.61	\$330.39
<b>2015 USTA Pro Circuit Tournament</b>	
nights	\$2,500.00
<b>Birds of a Feather Festival</b>	
partial reimbursement of \$2500 due to number of room nights	\$2,500.00
<b>FY14-15 Corvettes at the Beach</b>	
\$4845.50 partial reimbursement	\$154.50
<b>Grand Total</b>	<b>\$45,351.34</b>

## Quality of Life Encumbrances & Fund Availability

Fiscal Year	FY14/15		
	Sum of Award Amount	Sum of Reimbursement Amount	Sum of Balance
<b>110 - Quality of Life</b>			
<b>2015 3 Concert Series</b>			
2015 04 24 & 26, 07 04	\$1,500.00	\$0.00	\$1,500.00
* <b>2015 Print Brochures and Maps</b>			
2014 12	\$1,500.00	\$1,405.41	\$94.59
* <b>Earth Day Celebration</b>			
2015 04 25	\$1,500.00	\$1,403.01	\$96.99
<b>FY14-15 Oceans 50 Relay Race</b>			
2014 11 08	\$1,500.00	\$1,500.00	\$0.00
<b>Race of the Runways 5k/10k/dash</b>			
2015 02 14	\$1,500.00	\$1,500.00	\$0.00
* <b>Christmas in Bunnell</b>			
2014 12 19	\$1,500.00	\$0.00	\$1,500.00
* <b>Flagler Singles/FL State Club Team Tournament</b>			
2015 01 30-31	\$1,500.00	\$1,500.00	\$0.00
<b>Fabulous Fourth of July Festival</b>			
2015 07 03 - 04	\$1,500.00	\$0.00	\$1,500.00
<b>Cheer at the Pier!</b>			
2015 04 11 or 18	\$1,500.00	\$1,500.00	\$0.00
<b>2015 Flagler Film Festival</b>			
2015 01 09-11	\$1,500.00	\$1,500.00	\$0.00
* <b>FY14-15 Picnic and Pops</b>			
2015 04 19	\$1,500.00	\$0.00	\$1,500.00
<b>Grand Total</b>	<b>\$16,500.00</b>	<b>\$10,308.42</b>	<b>\$6,191.58</b>

	Budget FY14/15	\$15,000.00
	Encumbered FY14/15	\$16,500.00
		<u>-\$1,500.00</u>
	Replenish Unencumbered Funds*	\$5,188.58
	Available Balance for FY14/15	<u><u>\$3,688.58</u></u>

## Quality of Life Funds Unencumbered Report

	Sum of Balance
<b>FY13/14</b>	
<b>Concert Series 2014</b>	
\$1003 partial reimbursement	\$497.00
<b>Flagler Veteran's Appreciation Day 2014</b>	
No surveys. Reimbursement Denied	\$1,500.00
<b>FY14/15</b>	
<b>2015 Print Brochures and Maps</b>	
partial reimbursement - \$1405.41 is amount requested	\$94.59
<b>Christmas in Bunnell</b>	
Event not held - no reimbursement sought	\$1,500.00
<b>Earth Day Celebration</b>	
Partial Reimbursement due Total Event Cost	\$96.99
<b>FY14-15 Picnic and Pops</b>	
Event held @ Destination Daytona / incomplete Final	\$1,500.00
<b>Grand Total</b>	<b>\$5,188.58</b>

## Special Event Reimbursement Report

Third Quarter Status FY14/15

Fund	Agency	Event Name	Benefit to Tourism	Award Amount	4/27/2015 Sum of Reimbursement Amount	Sum of Balance	6/22/2015 Sum of Reimbursement Amount	Sum of Balance	6/29/2015 Sum of Reimbursement Amount	Sum of Balance
110 - Overnight Stay	City of Palm Coast	Birds of a Feather Festival	Attendance estimated at 366+ for event. 30 room nights verified. 37 people surveyed with shopping, evening, outdoor, beach, attractions, dining, and arts & culture as other activities.	\$5,000.00	\$2,500.00	\$2,500.00				
	Ethos Sports LLC-FPLC	2015 JU Lacrosse Preview	Attendance of 1200 participants, 2000 spectators. Other activities included dining and shopping. Approximately 257 room nights.	\$7,500.00	\$7,500.00	\$0.00				
	PC Tennis Center	2015 USTA Pro Circuit Tournament	Attendance estimated 175+ players, 2500 spectators. 163 room nights generated. Activities included beach, shopping, dining	\$10,000.00	\$7,500.00	\$2,500.00				
	PDA Florida	2014 PDA NPL Showcase	Approximately 3000 attended event. Approximately 1791 room nights generated. Other attractions included Beach, movies, restaurants. 60 coaches surveyed.	\$10,000.00	\$10,000.00	\$0.00				
	Continuing Education - 7651	2015 Primary Care Conference	Anticipated 1360 room nights. Actual room nights 1903. Attendance 1750. All activities enjoyed with beach being most popular. 336 surveys completed.	\$10,000.00					\$10,000.00	\$0.00
	Flagler Beach Rotary - 2248	Cycle Flagler 2015	Confirmed 26 hotel room nights. 375 in attendance. 82 people surveyed. Other activities included shopping, evening, outdoor, beach, attractions, dining out, arts and culture.	\$2,500.00					\$2,500.00	\$0.00
	Flagler Broadcasting - 8351	Rockin' the Runways - Wings II	Attendance estimated at 10,000. 279 hotel rooms generated. 53 people surveyed. Other activities: beach, Marineland, golf, fishing.	\$10,000.00			\$10,000.00	\$0.00		
110 - Quality of Life	Flagler Beach Rotary - 2248	Race of the Runways 5k/10k/dash	Approximately 260 participants and 100 spectators. Other activities included Dining, beach, shopping, outdoor recreations, and attractions. 101 people surveyed. Weather was about 45 degrees at start of race.	\$1,500.00	\$1,500.00	\$0.00				
	Friends of Washington Oaks - 4685	Earth Day Celebration	Attendance approximately 1500. Other activities were beach, and some visited Marineland. 32 people surveyed.	\$1,500.00					\$1,403.01	\$96.99
	Flagler Beach Historical Museum - 6374	Cheer at the Pier!	Attendance estimated at 373 not including vendors and volunteers. All other activities were participated in with the exception of attractions. 58 surveys completed. Weather was an issue.	\$1,500.00			\$1,500.00	\$0.00		

# Discretionary Event Encumbrances & Fund Availability

FCBCC

	Sum of Award Amount	Sum of Reimbursement Amount	Sum of Balance
<b>2014 12 05-07</b>			
<b>Women's National Championship</b>			
American Collegiate Rugby Assoc	\$7,500.00	\$7,500.00	\$0.00
* <b>2014 12 30 - 2015 01 04</b>			
<b>ESPN Bassmaster</b>			
Carhartt Bassmaster College Series	\$25,000.00	\$22,155.84	\$2,844.16
* <b>2015 01 21-25</b>			
<b>Super Regional</b>			
Crappie USA	\$16,500.00	\$14,660.39	\$1,839.61
* <b>2015 01 22-02 01</b>			
<b>Palm Coast Beach Bash</b>			
National Pastime Athletics	\$2,500.00	\$0.00	\$2,500.00
<b>2015 02 05-08</b>			
<b>FL Flag Football League</b>			
Florida Flag Football	\$7,500.00	\$7,500.00	\$0.00
* <b>2015 02 27-03 01</b>			
<b>South Regional Championship</b>			
US Quidditch Assoc	\$7,500.00	\$6,795.00	\$705.00
* <b>2015 03 26-30</b>			
<b>Horseshoe Pros Tour</b>			
Horseshoe Pitchers Pro Tour	\$6,000.00	\$5,951.34	\$48.66
<b>2015 04 10-12</b>			
<b>Flagler College Soccer Invitational</b>			
PDA Soccer	\$2,500.00	\$2,500.00	\$0.00
<b>2015 04 17-19</b>			
<b>FL Youth Soccer Assoc State Cup Rnd 2</b>			
PDA Soccer	\$7,500.00	\$7,500.00	\$0.00
<b>2015 04 22-25</b>			
<b>FHSA State Championships</b>			
Flagler Co Horseshoe Pitching Club	\$4,000.00	\$4,000.00	\$0.00
<b>2015 05 02-03</b>			
<b>FL Youth Soccer Assoc State Cup Rnd 16</b>			
PDA Soccer	\$7,500.00	\$7,500.00	\$0.00
<b>2015 05 08-10</b>			
<b>All-Star Game / Summer Showcase</b>			
Ethos Sports LLC-FPLC	\$3,500.00	\$0.00	\$3,500.00
<b>2015 06 01-07</b>			
<b>EVP Pro Beach Volleyball Tour</b>			
Sports Endeavors - 8631	\$25,000.00	\$20,535.78	\$4,464.22
* <b>2015 06 05-07</b>			
<b>2015 Palm Coast Summer LAX</b>			
National Pastime Athletics	\$2,500.00	\$0.00	\$2,500.00
<b>2015 06 19-21</b>			
<b>3v3 Soccer 2015</b>			
PDA Soccer	\$3,500.00	\$0.00	\$3,500.00
<b>2015 06 27-28</b>			
<b>State Championship &amp; Hall of Fame Banquet</b>			
Florida Flag Football	\$5,000.00	\$0.00	\$5,000.00
<b>2015 07 15-17</b>			
<b>SE Regionals</b>			
US Lifesaving Association	\$15,000.00	\$131.25	\$14,868.75
<b>2015 09</b>			
<b>FL Outdoor Writers Assoc</b>			
FL Outdoor Writers Assoc	\$9,500.00	\$0.00	\$9,500.00
<b>2015 09 04-06</b>			
<b>College Skills Camp</b>			
Team FL Lacrosse	\$1,250.00	\$0.00	\$1,250.00

<b>2015 09 24-26</b>			
<b>FL Society of Assoc Executives</b>			
FL Society of Assoc Executives	\$7,500.00	\$0.00	\$7,500.00
<b>Grand Total</b>	<b>\$166,750.00</b>	<b>\$106,729.60</b>	<b>\$60,020.40</b>

Budget FY14/15	\$165,000.00		
Encumbered FY14/15	\$166,750.00		
	-	\$1,750.00	
Replenish Unencumbered Funds FY14/15*	\$10,437.43		
Available Balance for FY14/15	<b>\$8,687.43</b>		

## Discretionary Event Funds Unencumbered Report

	Sum of Balance
<b>2015 Palm Coast Summer LAX</b>	
<b>2015 06 05-07</b>	
National Pastime Athletics	
Event Cancelled - competing lacrosse event	\$2,500.00
<b>ESPN Bassmaster</b>	
<b>2014 12 30 - 2015 01 04</b>	
Carhartt Bassmaster College Series	
Event Complete - under budget	\$2,844.16
<b>Horseshoe Pros Tour</b>	
<b>2015 03 26-30</b>	
Horseshoe Pitchers Pro Tour	
(blank)	\$48.66
<b>Palm Coast Beach Bash</b>	
<b>2015 01 22-02 01</b>	
National Pastime Athletics	
Event Cancelled - lack of registration	\$2,500.00
<b>South Regional Championship</b>	
<b>2015 02 27-03 01</b>	
US Quidditch Assoc	
Event Complete - under budget	\$705.00
<b>Super Regional</b>	
<b>2015 01 21-25</b>	
Crappie USA	
Event Complete - under budget	\$1,839.61
<b>Grand Total</b>	<b>\$10,437.43</b>

## Discretionary Event Reimbursement Report

### Second Quarter Status FY14/15

Organization	Event	Award Amount	4/27/2015 Sum of Reimbursement Amount	Sum of Balance	5/4/2015 Sum of Reimbursement Amount	Sum of Balance	5/11/2015 Sum of Reimbursement Amount	Sum of Balance	6/8/2015 Sum of Reimbursement Amount	Sum of Balance	6/15/2015 Sum of Reimbursement Amount	Sum of Balance
American Collegiate Rugby Assoc	Women's National Championship	\$7,500.00					\$7,500.00	\$0.00				
Florida Flag Football	FL Flag Football League	\$7,500.00	\$7,500.00	\$0.00								
PDA Soccer	FL Youth Soccer Assoc State Cup Rnd 16	\$7,500.00							\$7,500.00	\$0.00		
	FL Youth Soccer Assoc State Cup Rnd 2	\$7,500.00							\$7,500.00	\$0.00		
	Flagler College Soccer Invitational	\$2,500.00							\$2,500.00	\$0.00		
US Lifesaving Association	SE Regionals	\$15,000.00									\$131.25	\$14,868.75
US Quidditch Assoc	South Regional Championship	\$7,500.00			\$6,795.00	\$705.00						
Flagler Co Horseshoe Pitching Club	FHSA State Championships	\$4,000.00							\$4,000.00	\$0.00		

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# EVENT DATES

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## 110 - Overnight Stay

2015 09 17 - 20

9th Annual Maya at the Playa

2015 10 09 - 11

FY15-16 Corvettes at the Beach

2016 01 15 - 17

2016 Flagler Film Festival

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## 110 - Discretionary Event

2015 07 15-17

SE Regionals

US Lifesaving Association

2015 09

FL Outdoor Writers Assoc

FL Outdoor Writers Assoc

2015 09 04-06

College Skills Camp

Team FL Lacrosse

2015 09 24-26

FL Society of Assoc Executives

FL Society of Assoc Executives

2016 11 15-19

National Tournament Trail - District 1 Championship

Fishers of Men

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